

# *Vanilla Skills*

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**Behavioral skills** are called **Vanilla Skills**. However, there's nothing plain or boring about it. The essence of these skills, just like Vanilla, is felt more powerfully in its absence than in its presence. You wouldn't notice these skills so much if they were present, but take them out and the best of your team will not deliver desired optimum results.

We at Vanilla Skills aim to enhance this flavor of behavioral and soft skills through workshops that are not just "experiential" in name, but truly well thought out experience driven programs aimed at enhancing and enriching the learning.

The passion and sheer dedication of the team at Vanilla Skills ensure that the participants not just fruitfully enjoy the session but also incorporate the lessons into their work and lives ensuring the trainings are truly a worthy investment.

We understand that just like Vanilla is the most precious spice in the world, your employees are your most precious resource. We promise to bring out the flavor of your teams' behavioral and soft skills to full force. The key driving force of Vanilla Skills is Benita Dua and her team.



### **Our value proposition**

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We appreciate that your business and training goals are dynamic and unique, and many organizations today want a highly customized training program for improving total sales, employee enrichment, employee performance, organizational communication and developing leaders.

Hence, we offer fully customized learning & development solutions in order to address the business needs and learning objectives of our valued clients. We also emphasize on the post-training handholding sessions for the participants to boost the overall effectiveness and also ensure better return on investment.

## About the Chief Mentor and Co-founder: Benita Dua

Benita completed her post graduation in management studies from Gujarat University and holds certifications from IIM, Ahmedabad as well as Stanford University, USA. One of her key strengths and a differentiating skill is the ability to enhance the degree of audience engagement and learning experience through a highly energetic and an interactive training style.

Over the past 12 years, Benita has gathered extensive experience in developing customized training workshops based on the needs and profile of the audience. She has successfully trained over 15,000 individuals through more than 6,500 platform hours across all hierarchy levels – from front-line executives to middle and senior managers.

The fact that she has worked as a part of the corporate world helps her to keep her sessions objective and practical rather than theoretical in essence.

## Our Team

### Think-tank

Our skilled research team is involved in studying subjects in depth and also in keeping tabs on the growing needs of the corporate society.

### Trainers

We are associated with more than 50 skilled and experienced trainers who have relevant educational degrees and are thorough masters of their subject matter.

### Customer support

We strongly believe that service is as important as product, hence we have a special team which looks after new business and serves the existing clients in every aspect.



## Testimonials

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“Benita is one of the finest learning facilitator and coach. Her passion to contribute towards client's goal is outstanding. She really made a difference to our organization by nurturing and facilitating the learning objectives.”

**Hardip Baria, HR Manager, Gujarat Gas**



“I am excited about the positive changes that I am seeing in me as a result of the ‘Personal Effectiveness’ program conducted by Benita. It has helped me in handling the day-to-day situations in a much better way. The program was interesting and delivered effectively.”

**Rohan Mahajan, Senior Product Manager, HDFC Bank**



“Benita is a great trainer and an inspiring personality. Benita she has added significant value to many of our employee through workshops on ‘Personal Effectiveness and Productivity’, ‘Business Communication Skills’ among others. I would not hesitate in recommending Benita to any organization that wants to develop their employees!”

**Tahseen Wahdat Wassan, Deputy General Manager–HR, Essar group**



“Thank you for making us think out of the box, making us challenge ourselves and making us do things which we never thought we could ever do. I was very happy with the training experience.”

**Rohit Nair, Deputy Manager-Marketing, Bosch India**



“Benita’s workshop has immensely helped me. It had positive effect on my personality and work. Her ability to show and point out how many small things can make a big difference is amazing.”

**Chandni Bhanushali, Roche Diagnostics**



“I found Benita’s approach to training quite effective. She simplifies the concepts and makes it easy to understand. The micro tips shared by her will help me grow for a long time.”

**Amit Jain, Facility Manager, Godrej & Boyce**